



Enterprising Opportunity
THE NORTH WEST COMPANY INC.

Tracing our roots to 1668, The North West Company is a leading retailer of food and everyday products and services to rural communities and urban neighborhoods in Canada, Alaska, the South Pacific and the Caribbean.

Assistant General Counsel

REPORTS TO: Vice President Legal and Corporate Secretary

SUMMARY: Based out of Winnipeg Corporate Office and reporting directly to Vice President Legal and Corporate Secretary, the Assistant General Counsel is accountable to provide a full range of effective, cost-efficient legal services to the North West group of companies.

ACCOUNTABILITIES:

- Provide sound and practical legal advice on operational matters to all affiliates of The North West Company.
- Negotiate and draft commercial agreements relating to operational matters such as leasing, construction, real estate, service agreements, supply and procurement, consumer and commercial financing, logistics and distribution, intellectual property, pharmacies and medical operations, permits, joint ventures, labor and employment, licensing, and acquisitions.
- Proactively manage operational legal risk to reduce litigation exposure against the affiliates of The North West Company.
- Manage external legal counsel on operational related litigation matters.
- Manager all licensing and trademark requirements relating to North West's operations.
- Set up and manage contract data base.
- Assist Vice President Legal on complex corporate/ commercial transactional matters.
- Some Canadian (including remote parts of Northern Canada) and International travel will be required.
- Other duties as requested by the Vice President Legal and Corporate Secretary.

QUALIFICATIONS:

- A law degree and qualification or ability to qualify as a member in good standing of the Law Society of Manitoba.
- An undergraduate business degree or MBA is strongly preferred.
- A versatile and broadly trained corporate/ commercial background, with a minimum of 7-10 years legal experience.
- Must thrive in an entrepreneurial and fact paced, deadline driven, work environment.
- A strong business acumen, with the ability to understand the business of The North West Company, and to provide creative and practical solutions to business issues and opportunities with legal implications.
- Excellent verbal and written communication skills are required.



- Must be team oriented, and have the ability to establish strong client relations at various levels of the organization.

A competitive salary is being offered, with short and long term incentives commensurate with qualifications and experience. This is an excellent opportunity to work with challenging and sophisticated legal matters, and with opportunity for professional and personal growth in your career.

All applications will be held in the strictest confidence. If you are interested in this opportunity, please submit your application to Paulina Hiebert at phiebert@northwest.ca or by fax at (204)934-1317 by no later than February 19, 2012. We thank all applicants, but only those under consideration will be contacted.